

MINUTES OF FINANCIAL EVALUATION COMMITTEE MEETING FOR TENDER NO. BMSIC/DRUGS/19-10 (RE-TENDER FOR RATE CONTRACT AND SUPPLY OF BLEACHING POWDER, SODIUM DICHOROISOCYANURATE TABLET & LIME FOR DIFFERENT HEALTHCARE FACILITIES OF STATE OF BIHAR).

Date: 22nd June 2020

Venue: BMSICL Conference Hall.

The Financial Evaluation Committee Meeting for Tender No. BMSIC/DRUGS/19-10 was held on 22nd June 2020 under the Chairmanship of Managing Director, BMSICL. The other committee members present in the meeting were:

1. Dr. Ashok Kumar, Director in Chief, Health Department, GoB.
2. Sh. Khalid Arshad, AO, State Health Society.
3. Sh. Rajani Kant, CGM (Supply Chain), BMSICL.
4. Sh. Sudhir Kumar, GM (Procurement), BMSICL.
5. Dr. Vidyapati Choudhary, Principal PMCH, Patna.
6. Smt. Smriti Kumari, Assistant Internal Financial Advisor (IFA), of Health Department, GoB. (For IFA).
7. Dr. Ramendra Kumar, GM (Finance), BMSICL.

2. The Details of the invited tender are as follows:

1. Tender Reference No. BMSIC/DRUGS/19-10.
2. Tender floated date- 25/10/2019.
3. Last date of submission of Online bids- 08/01/2020.
4. Tender Opening date- 10/01/2020.

3. Tender has been floated for the following 4 (Four) Products.

| S. N. | Name of the Product | Specification / Strength | Dosage Form | Pack Size |
|-------|---|---|-------------|--------------------------|
| 1 | Bleaching powder | The product must comply the specifications/ Strength as mentioned in Bureau of Indian Standards – IS 1065: 1989 for Grade 1 type. | Powder | 25 kg/ Packet |
| 2 | Sodium Dichloroisocyanurate tablet 167 mg | Sodium Dichloroisocyanurate tablet 167 mg, Containing available chlorine 100 mg. (The product must comply the specifications/ Strength as mentioned in Bureau of Indian Standards – IS 15773: 2008) | Tablet | 10 tablets in each strip |
| 3 | Sodium Dichloroisocyanurate tablet 75 mg | Sodium Dichloroisocyanurate tablet 75 mg Containing available chlorine 45 mg. (The product must comply the specifications/ Strength as mentioned in Bureau of Indian Standards – IS 15773: 2008) | Tablet | 10 tablets in each strip |
| 4 | Lime | Calcium hydroxide, Hydrated lime (minimum 90% of Hydrate lime) | Powder | 25 kg/Packet |

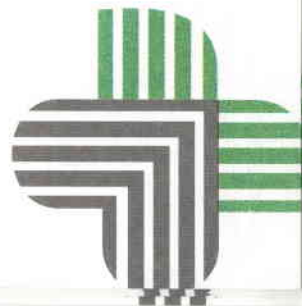


4. The detailed bids received status were as follows:

| Sl. No. | Name of the Firm | Status By e-proc in terms of successful submission of bid | Hardcopy Submission Status (Submitted/ Not Submitted) | Remarks |
|---------|--------------------------------------|---|---|--|
| 1 | M/s Banke Behari Chemicals Pvt. Ltd. | Qualified | Submitted | EMD Received |
| 2 | M/s Cyano Pharma Pvt. Ltd. | Qualified | Submitted | EMD Received |
| 3 | M/s Adhish Industries | Qualified | Submitted | EMD Received (The firm has submitted two sets of hardcopies of the technical bids. In each set the bidder has submitted the bank guarantee of Rs 100000/- in support of EMD & the DD of Rs 10000/- in support of tender fee separately). |
| 4 | M/s Grasim Industries Ltd. | Qualified | Submitted | EMD Received |
| 5 | M/s Hind Pharma | Null (Not re-submitted. Hence bid is obsolete) | Submitted | The bidder is not taken into consideration as the bid is obsolete by online e-proc system. |
| 6 | M/s Purge Pharma | Null | Not Submitted | EMD not Received |
| 7 | M/s Shree Ganesh Bhandar | Null | Not Submitted | EMD not Received |
| 8 | M/s Raj Associates | Null | Submitted | EMD not Received |

5. The firm M/s Purge Pharma & M/s Shree Ganesh Bhandar had not submitted the hardcopy. The bid of M/s Hind Pharma was obsoleted by online e-proc system. **The Tender clause (3) Note no-(iii) states that, "The technical evaluation shall be done only on the basis of documents/ papers submitted by the bidder on www.eproc.bihar.gov.in."** Accordingly, it was unanimously decided to recommend for considering only those 4 bidders (from s.no- 1 to 4 of the above-mentioned list) those were successfully submitted their bids online as well as offline, for further technical evaluation process.

6. It had also been observed by the Technical opening Committee in its meeting dated 10.01.2020 that the firm M/s Adhish Industries had submitted two sets of hardcopies of the technical bids. In



each set the bidder had submitted the bank guarantee of Rs 100000/- in support of EMD (bearing BG no. 0055BGFD012320 having validity from 13.12.2019 to 31.12.2021 and BG no. 0055BGFD007920 having validity from 05.11.2020 to 05.11.2021) & submitted the DD of Rs 10000/- in support of tender fee (bearing DD no.012824 & 012919) separately.

The bidder had uploaded the BG bearing no. 0055BGFD012320 having validity from 13.12.2019 to 31.12.2021 in support of EMD & DD bearing no.012824 in support of tender fee, in the online e-proc system.

Hence the Technical Committee in its meeting dated 10.01.2020 had recommended to accept the BG bearing no. 0055BGFD012320 having validity from 13.12.2019 to 31.12.2021 in support of EMD & DD bearing no.012824 in support of tender fee which was uploaded in the online e-proc system and to return back the BG bearing no. 0055BGFD007920 having validity from 05.11.2020 to 05.11.2021 & the DD bearing no. 012919.

7. It was also unanimously decided by the Technical Committee in its meeting dated 10.01.2020 to return the hardcopies of received bid of the firm M/s Hind Pharma as the bid were obsoleted by online e-proc system.

8. The Product wise bid received status were as follows:

| S.N. | Name of the Product | Specification / Strength | Dosage Form | Pack Size | Participating Firms | No. of Bids |
|------|---|--|-------------|--------------------------|---|-------------|
| 1 | Bleaching powder | The product must comply the specifications/ Strength as mentioned in Bureau of Indian Standards – IS 1065: 1989 for Grade 1 type. | Powder | 25 kg/Packet | Banke Behari Chemicals Pvt. Ltd. Grasim Industries Ltd | 2 |
| 2 | Sodium Dichloroisocyanurate tablet 167 mg | Sodium Dichloroisocyanurate tablet 167 mg Containing available chlorine 100 mg. (The product must comply the specifications/ Strength as mentioned in Bureau of Indian Standards – IS 15773: 2008) | Tablet | 10 tablets in each strip | Adhish Industries Cyano Pharma Pvt. Ltd. | 2 |
| 3 | Sodium Dichloroisocyanurate tablet 75 mg | Sodium Dichloroisocyanurate tablet 75 mg Containing available chlorine 45 mg. (The product must comply the specifications/ Strength as mentioned in Bureau of Indian Standards – IS 15773: 2008) | Tablet | 10 tablets in each strip | Adhish Industries Cyano Pharma Pvt. Ltd. | 2 |



| | | | | | | |
|---|------|---|--------|--------------|-----------------------------|---|
| 4 | Lime | Calcium hydroxide, Hydrated lime (minimum 90 % of Hydrate lime) | Powder | 25 kg/Packet | No firm participated | 0 |
|---|------|---|--------|--------------|-----------------------------|---|

9. It was therefore unanimously decided by the Technical Committee in its meeting dated 10.01.2020 to recommend for technical evaluation for **03 Products** (NIT S. No. 1, 2 & 3) for which multiple bids had been received and re-tender for the remaining **01 Product** (NIT S. N 4) due to no bid condition.

10. The Preliminary Evaluation of technical bids of the above-mentioned bidding firms was done by the assigned team including Drug Inspectors deputed at BMSICL. Evaluation sheets were published on the website of BMSICL and Claims/objections were invited vide notice no.7405 dated 02.03.2020.

11. After comparison of the clarification received from the bidders in the light of that notice and close examination of the documents submitted by the bidding firms, the drug wise technical evaluation findings were recorded by the TEC in its meeting dated 20.03.2020 as follows:

| S.N. | Name of the Product with specification | Participating Firms | Technical Qualification Status (Qualified/ Disqualified) |
|------|---|----------------------------------|---|
| 1 | Bleaching powder (The product must comply the specifications/ Strength as mentioned in Bureau of Indian Standards – IS 1065: 1989 for Grade 1 type), 25 kg/Packet | Banke Behari Chemicals Pvt. Ltd. | MSC & NCC need to be verified during factory inspection. |
| | | Grasim Industries Ltd | MSC & NCC need to be verify during factory inspection. |
| 2 | Sodium Dichloroisocyanurate tablet 167 mg (Sodium Dichloroisocyanurate tablet 167 mg Containing available chlorine 100 mg). (The product must comply the specifications/ Strength as mentioned in Bureau of Indian Standards – IS 15773: 2008) 10 tablets in each strip | Adhish Industries | Disqualified 1) Non-Compliance of clause 3 (f)- Product approval for minimum three years not submitted. 2) Non-submission of Annexure C- Performance Statement for the period of last three years not submitted. |
| | | Cyano Pharma Pvt. Ltd. | Qualified |
| 3 | Sodium Dichloroisocyanurate tablet 75 Mg (Sodium Dichloroisocyanurate tablet 75 mg Containing available chlorine 45 mg). (The product must comply the specifications/ Strength as mentioned in Bureau of Indian Standards – IS 15773: | Adhish Industries | Disqualified 1) Non-Compliance of clause 3 (f)- Product approval for minimum three years not submitted. |



| | | | |
|--|--------------------------------|------------------------|---|
| | 2008) 10 tablets in each strip | | 2) Non-submission of Annexure C- Performance Statement for the period of last three years not submitted. |
| | | Cyano Pharma Pvt. Ltd. | Qualified |

12. Since this Tender is a Re-tender, it was unanimously recommended in its last TEC meeting dated 20.03.2020 to proceed further as per the provisions contained in the Notification Number 7806 Dated 30/09/2016 of Finance Department, Government of Bihar for NIT S.N.- 2 (Sodium Dichloroisocyanurate tablet 167 mg) & NIT S.N.- 3 (Sodium Dichloroisocyanurate tablet 75 mg) for which single bidder i.e., M/s Cyano Pharma Pvt. Ltd was qualified technically.

13. The manufacturing units of Cyano Pharma Pvt. Ltd. was inspected within a year i.e. 15.11.2019. Hence it was unanimously recommended in the last TEC meeting to carry out the physical verification of manufacturing unit of the remaining firms i.e., Banke Behari Chemicals Pvt. Ltd. & Grasim Industries Ltd. whose technical qualification status depends upon physical verification of the manufacturing unit.

14. Accordingly, the Physical verification of the manufacturing units of both the firms was conducted by the team of Drug Inspectors deputed at BMSICL.

15. As per factory inspection report, the inspected units fulfilled the technical criteria for qualifying for this tender. Hence after perusal of the Factory Inspection report, the firm wise technical evaluation findings were recorded by the TEC in its meeting dated 19.06.2020 for the product i.e., Bleaching powder were recorded as follows:

| S.N. | Name of the Participating Firms | Technical Qualification Status (Qualified/ Disqualified) |
|------|----------------------------------|--|
| 1 | Banke Behari Chemicals Pvt. Ltd. | Qualified |
| 2 | Grasim Industries Ltd | Qualified |

16. It was therefore, unanimously recommended in that TEC meeting dated 19.06.2020 to proceed further for opening of financial bids for Bleaching Powder (NIT SI no. 1) for which multiple bidders have been qualified technically. It was also unanimously recommended to proceed further for opening of financial bids for 02 drugs i.e., Sodium Dichloroisocyanurate tablet 167 mg & Sodium Dichloroisocyanurate tablet 75 mg (NIT S.N.- 2 & 3) respectively for which single bidder has been qualified technically, in accordance to the provisions contained in the Notification Number 7806 Dated 30/09/2016 of Finance Department, Government of Bihar, as this is a Re-tender.



17. Accordingly, in today's meeting financial bids of all 03 technically qualified firms i.e., M/s Banke Behari Chemicals Pvt. Ltd., M/s Grasim Industries Ltd & M/s Cyano Pharma Pvt. Ltd. were opened online on E-Proc.

18. After opening of the financial bids (downloaded copies annexed as Annexure I) the rates quoted by the technically qualified bidders for their quoted products were found as following and after comparison of which the bid ranking status has been recorded as below: -

| S.N. | Name of the Product with specification | Participating Firms | Rate as Per Financial Bid | Bid Ranking |
|------|--|----------------------------------|-----------------------------|---------------|
| | | | Rate Per unit excluding GST | |
| 1 | Bleaching powder (The product must comply the specifications/ Strength as mentioned in Bureau of Indian Standards – IS 1065: 1989 for Grade 1 type), 25 kg/Package | Banke Behari Chemicals Pvt. Ltd. | 890/- | L2 |
| | | Grasim Industries Ltd | 751.49/- | L1 |
| 2 | Sodium Dichloroisocyanurate tablet 167 mg (Sodium Dichloroisocyanurate tablet 167 mg Containing available chlorine 100 mg). (The product must comply the specifications/ Strength as mentioned in Bureau of Indian Standards – IS 15773: 2008) 10 tablets in each strip | Cyano Pharma Pvt. Ltd. | 2.38/- | Single Bidder |
| 3 | Sodium Dichloroisocyanurate tablet 75 Mg (Sodium Dichloroisocyanurate tablet 75 mg Containing available chlorine 45 mg). (The product must comply the specifications/ Strength as mentioned in Bureau of Indian Standards – IS 15773: 2008) 10 tablets in each strip | Cyano Pharma Pvt. Ltd. | 1.78/- | Single Bidder |



19. The product Bleaching powder has been previously procured at GeM portal @ 29.98 (inclusive of GST), hence it was unanimously decided to ask the L1 bidder for price justification before issuing LOI to the L1 declared bidder i.e., M/s Grasim Industries Ltd and to find out the prevailing market rate (Authorized dealer price, Carrying & Forwarding Agent Price & Sales depot price) of the corresponding manufacturer through the State Drug Regulatory Authority.

20. Since for the product number 2 and 3 in the above list, single bidder i.e., M/s Cyano Pharma Pvt. Ltd. has qualified technically and since this tender is a retender, hence it was unanimously decided to ask M/s Cyano Pharma Pvt. Ltd. to justify their quoted price vis-à-vis other procurement agencies across the country and to find out the prevailing market rate (Authorized dealer price, Carrying & Forwarding Agent Price & Sales depot price) of the corresponding manufacturer through the State Drug Regulatory Authority, so that the matter could be decided by the board of Directors of BMSICL as per the provisions contained in the notification no. 7806 dated 30/09/2016 of Finance Department, Govt. of Bihar. Accordingly, it was recommended to issue LOI (Letter of Intent) to M/s Cyano Pharma Pvt. Ltd. only after price justification as well as State Drug Regulatory Authority & approval from the board of Directors of BMSICL.

The meeting was thus concluded with a vote of thanks.

Sd/-
(Ramendra Kumar)
GM (Finance), BMSICL, Patna

Sd/-
(Smriti Kumari)
Assistant Internal Financial Advisor,
Health Dept. Govt of Bihar

Sd/-
(Dr. Vidyapati Choudhary)
Principal PMCH, Patna

Sd/-
(Sudhir Kumar)
GM (Procurement), BMSICL, Patna

Sd/-
(Rajani Kant)
CGM (Supply Chain), BMSICL, Patna.

Sd/-
(Khalid Arshad)
Administrative Officer, SHSB.

Sd/-
(Dr. Ashok Kumar)
Director in Chief, Health Dept.
Govt. of Bihar.

Sd/-
(Sanjaya Kumar Singh)
Managing Director.
BMSICL

